



Modern Real Estate Practice in New York for Salespersons, 11 E

By Sam Irlander



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This textbook is the only book you need to cover all the required content for a complete broker prelicensing education. For complete preparation and practice for the exam, use with New York Real Estate Exam Review. Over 220 review questions and a Broker Practice Exam help students test their knowledge. Accompanying Instructor Resource Guide includes chapter outlines, learning objectives, lecture outlines, suggested teaching aids and activities, and PowerPoint presentations. Preface 1. License Law 2. The Law of Agency 3. Agency and Real Estate Brokerage 4. The Broker's Office 5. Real Estate Finance 6. Real Estate Investments 7. General Business Law 8. Construction and Development 9. Conveyance of Real Property 10. Property Management 11. Taxes and Assessments Web Links Broker's Practice Exam Glossary

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