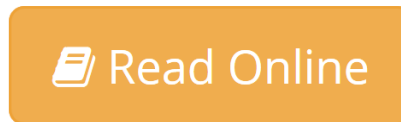




Harvard Business Review on Communicating Effectively

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- Adapt to your listeners' decision-making styles
- Frame goals around common interests
- Build consensus and win concessions
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