

## Entrepreneurial Finance: Strategy, Valuation, and Deal Structure

By Janet Kiholm Smith, Richard L. Smith, Richard T. Bliss



Download



Read Online

**Entrepreneurial Finance: Strategy, Valuation, and Deal Structure** By Janet Kiholm Smith, Richard L. Smith, Richard T. Bliss

*Entrepreneurial Finance: Strategy, Valuation, and Deal Structure* applies the theory and methods of finance and economics to the rapidly evolving field of entrepreneurial finance. This approach reveals how entrepreneurs, venture capitalists, and outside investors can rely on academic foundations as a framework to guide decision making. Unlike other texts, this book prepares readers for a wide variety of situations and problems that stakeholders might confront in an entrepreneurial venture. Readers will find a unique and direct focus on value creation as the objective of each strategic and financial choice that an entrepreneur or investor makes. The authors specifically address the influences of risk and uncertainty on new venture success, devoting substantial attention to methods of financial modeling and contract design. Finally, the authors provide a comprehensive survey of approaches to new venture valuation, with an emphasis on applications. The book appeals to a wide range of teaching and learning preferences. To help bring the book to life, simulation exercises appear throughout the text. For those who favor the case method, the authors provide a series of interactive cases that correspond with the book chapters, as well as suggestions for published cases. Finally, the book is organized to complement the development of a business plan for those who wish to create one as they read along. *Entrepreneurial Finance* is most effectively used in conjunction with a companion website, <http://www.sup.org/entrepreneurialfinance>. On this site, Venture.Sim simulation software, spreadsheets, templates, simulation applications, interactive cases, and tutorials are available for download. For those teaching from the book, the authors also provide an invaluable suite of instructor's resources.



[Download Entrepreneurial Finance: Strategy, Valuation, and ...pdf](#)



[Read Online Entrepreneurial Finance: Strategy, Valuation, an ...pdf](#)

# Entrepreneurial Finance: Strategy, Valuation, and Deal Structure

By Janet Kiholm Smith, Richard L. Smith, Richard T. Bliss

**Entrepreneurial Finance: Strategy, Valuation, and Deal Structure** By Janet Kiholm Smith, Richard L. Smith, Richard T. Bliss

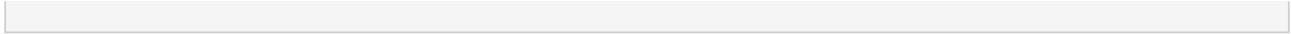
*Entrepreneurial Finance: Strategy, Valuation, and Deal Structure* applies the theory and methods of finance and economics to the rapidly evolving field of entrepreneurial finance. This approach reveals how entrepreneurs, venture capitalists, and outside investors can rely on academic foundations as a framework to guide decision making. Unlike other texts, this book prepares readers for a wide variety of situations and problems that stakeholders might confront in an entrepreneurial venture. Readers will find a unique and direct focus on value creation as the objective of each strategic and financial choice that an entrepreneur or investor makes. The authors specifically address the influences of risk and uncertainty on new venture success, devoting substantial attention to methods of financial modeling and contract design. Finally, the authors provide a comprehensive survey of approaches to new venture valuation, with an emphasis on applications. The book appeals to a wide range of teaching and learning preferences. To help bring the book to life, simulation exercises appear throughout the text. For those who favor the case method, the authors provide a series of interactive cases that correspond with the book chapters, as well as suggestions for published cases. Finally, the book is organized to complement the development of a business plan for those who wish to create one as they read along. *Entrepreneurial Finance* is most effectively used in conjunction with a companion website, <http://www.sup.org/entrepreneurialfinance>. On this site, Venture.Sim simulation software, spreadsheets, templates, simulation applications, interactive cases, and tutorials are available for download. For those teaching from the book, the authors also provide an invaluable suite of instructor's resources.

## **Entrepreneurial Finance: Strategy, Valuation, and Deal Structure** By Janet Kiholm Smith, Richard L. Smith, Richard T. Bliss Bibliography

- Sales Rank: #329081 in Books
- Brand: Brand: Stanford Economics and Finance
- Published on: 2011-03-22
- Released on: 2011-03-22
- Original language: English
- Number of items: 1
- Dimensions: 9.25" h x 1.70" w x 7.38" l, 3.05 pounds
- Binding: Hardcover
- 744 pages

 [Download Entrepreneurial Finance: Strategy, Valuation, and ...pdf](#)

 [Read Online Entrepreneurial Finance: Strategy, Valuation, an ...pdf](#)



## **Download and Read Free Online Entrepreneurial Finance: Strategy, Valuation, and Deal Structure By Janet Kiholm Smith, Richard L. Smith, Richard T. Bliss**

---

### **Editorial Review**

#### Review

"A heady marriage of the fundamentals of entrepreneurial practices, microeconomic thought, organizational principles, and theories of finance, this book will be helpful to today's and tomorrow's entrepreneurs as they grapple with the various behaviors and expectations of their financiers-past, present, and future." (Anand Kannan, Managing Director & Co-Founder *Valued Epistemics Private Limited*)

"This textbook is the first current, comprehensive, and approachable text that I have found. It deals with the theoretical concepts of Entrepreneurial Finance, the analysis involved, and the application of the material taught in class to real-life problems. This book is a great and much-needed tool for students and instructors." (Ilan Guedj *The University of Texas at Austin*)

#### About the Author

Janet Kiholm Smith is the Von Tobel Professor of Economics at Claremont McKenna College. Richard L. Smith is Philip L. Boyd Chair and Professor of Finance and Management Science and Chairman of the Department of Finance and Management Science at the University of California, Riverside. Richard T. Bliss, is an Associate Professor of Finance and was most recently the Division Chair and Barefoot Family Endowed Chair for Finance at Babson College.

### **Users Review**

#### **From reader reviews:**

##### **Alexander Macdougall:**

The actual book Entrepreneurial Finance: Strategy, Valuation, and Deal Structure has a lot associated with on it. So when you check out this book you can get a lot of gain. The book was written by the very famous author. Tom makes some research prior to write this book. This kind of book very easy to read you may get the point easily after reading this book.

##### **Gayle Anderson:**

Reading can called head hangout, why? Because when you find yourself reading a book especially book entitled Entrepreneurial Finance: Strategy, Valuation, and Deal Structure your thoughts will drift away trough every dimension, wandering in every single aspect that maybe unidentified for but surely might be your mind friends. Imaging each word written in a e-book then become one type conclusion and explanation in which maybe you never get ahead of. The Entrepreneurial Finance: Strategy, Valuation, and Deal Structure giving you an additional experience more than blown away the mind but also giving you useful data for your better life with this era. So now let us present to you the relaxing pattern is your body and mind will probably be pleased when you are finished studying it, like winning a sport. Do you want to try this extraordinary wasting spare time activity?

**Alice Walker:**

Many people spending their time by playing outside using friends, fun activity along with family or just watching TV the entire day. You can have new activity to shell out your whole day by reading a book. Ugh, you think reading a book can actually hard because you have to accept the book everywhere? It okay you can have the e-book, delivering everywhere you want in your Smart phone. Like Entrepreneurial Finance: Strategy, Valuation, and Deal Structure which is finding the e-book version. So , why not try out this book? Let's view.

**Larry Strickland:**

Reading a publication make you to get more knowledge from that. You can take knowledge and information from the book. Book is composed or printed or highlighted from each source that will filled update of news. In this modern era like right now, many ways to get information are available for an individual. From media social just like newspaper, magazines, science e-book, encyclopedia, reference book, book and comic. You can add your understanding by that book. Isn't it time to spend your spare time to open your book? Or just searching for the Entrepreneurial Finance: Strategy, Valuation, and Deal Structure when you necessary it?

**Download and Read Online Entrepreneurial Finance: Strategy, Valuation, and Deal Structure By Janet Kiholm Smith, Richard L. Smith, Richard T. Bliss #NR4YZO8S6BI**

## **Read Entrepreneurial Finance: Strategy, Valuation, and Deal Structure By Janet Kiholm Smith, Richard L. Smith, Richard T. Bliss for online ebook**

Entrepreneurial Finance: Strategy, Valuation, and Deal Structure By Janet Kiholm Smith, Richard L. Smith, Richard T. Bliss Free PDF d0wnl0ad, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read Entrepreneurial Finance: Strategy, Valuation, and Deal Structure By Janet Kiholm Smith, Richard L. Smith, Richard T. Bliss books to read online.

### **Online Entrepreneurial Finance: Strategy, Valuation, and Deal Structure By Janet Kiholm Smith, Richard L. Smith, Richard T. Bliss ebook PDF download**

**Entrepreneurial Finance: Strategy, Valuation, and Deal Structure By Janet Kiholm Smith, Richard L. Smith, Richard T. Bliss Doc**

**Entrepreneurial Finance: Strategy, Valuation, and Deal Structure By Janet Kiholm Smith, Richard L. Smith, Richard T. Bliss Mobipocket**

**Entrepreneurial Finance: Strategy, Valuation, and Deal Structure By Janet Kiholm Smith, Richard L. Smith, Richard T. Bliss EPub**